Gateway Africa

Wholesale carrier & ICT services

COMPANY PROFILE · 2026

Voice, messaging and connectivity across Africa.

Wholesale voice termination, A2P and bulk SMS, VoIP and SIP, mobile recharge, hosting and software for operators, carriers, enterprises and resellers.



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WHO WE ARE

A pan-African wholesale carrier and ICT provider

Gateway Africa carries voice and messaging traffic for operators, carriers, enterprises and resellers across the continent, and designs and builds the systems our customers rely on.

We terminate international and mobile voice over licensed interconnects, deliver application-to-person (A2P) messaging directly to mobile operators, provide SIP trunking and DID numbers, distribute airtime and data, and host telecom equipment in resilient data-centre space.

Our voice and SMS services run on software developed and operated by our own team. This gives us direct control over routing, quality and billing, and lets us adapt the service to each partner.

Our team has operated ISP and telecom networks across the region, and brings an operator's discipline to every route and every deployment.

Our mission

To give African networks and businesses a dependable, transparent partner for voice, messaging and connectivity, with quality they can measure and terms they can plan around.

Our vision

To be the trusted wholesale and ICT gateway connecting Africa's operators and enterprises to each other and to the world.

WHAT WE STAND FOR

Responsible routing

Traffic carried only over licensed interconnects and bilateral agreements, with partner KYC and fraud monitoring.

Honest reporting

Partners see the same ASR, ACD and delivery data we do, and can reconcile it against their own records.

Fast support

A 24/7 network operations centre and a named contact for every partner, with direct escalation to engineers.

WHAT WE DO

Six services, one carrier relationship

Wholesale voice

A–Z international and mobile termination over licensed SIP interconnects, with CLI and quality-routed options.

- Direct and bilateral routes
- Near real-time ASR / ACD reporting
- Prepaid, postpaid or bilateral settlement

Bulk SMS & A2P messaging

OTP, transactional and marketing messages delivered to direct operator connections over REST API or SMPP.

- REST API and SMPP 3.4
- Sender-ID management, delivery receipts
- Self-service customer portal

VoIP & SIP trunking

Elastic SIP trunks, hosted PBX, local and international DID numbers, and session border control.

- G.711 / G.729 / Opus
- DID and toll-free numbers
- Public IP or VPN delivery

Mobile recharge & top-up

Airtime and data distribution to agents, resellers and platforms across multiple African networks.

- Single or bulk orders
- API or portal access
- Audited, per-transaction ledger

Device hosting & colocation

Data-centre space for servers, session border controllers and licensed VoIP media gateways.

- Redundant power and cooling
- Cross-connects to carriers
- 24/7 monitoring and remote hands

ICT & software

Websites, custom software, network testing, IP-PBX, gateway integration and managed services.

- Web and software development
- Network testing and assessment
- PBX, SBC and gateway setups

TECHNOLOGY

Software we develop and operate in-house

Our traffic runs on systems engineered by our own team: an SMS aggregation and routing core, a voice-traffic manager, prepaid billing, a REST API and SMPP, and a customer portal for every account.

SMS aggregation platform

Messages are routed to direct operator connections by coverage, then cost, then performance, with primary and backup routes and duplicate-safe failover.

- REST API with API-key authentication
- SMPP 3.4 binds with per-bind TPS control
- Per-message delivery receipts and webhooks
- Per-destination rate cards, prepaid wallet

Voice-traffic manager

Switching and operations software for A–Z termination: routing, CDRs, rate management, supplier settlement and real-time quality monitoring.

- Least-cost and quality routing
- CDR analytics and settlement
- ASR / ACD / PDD monitoring
- Supplier and customer rate management

The customer portal

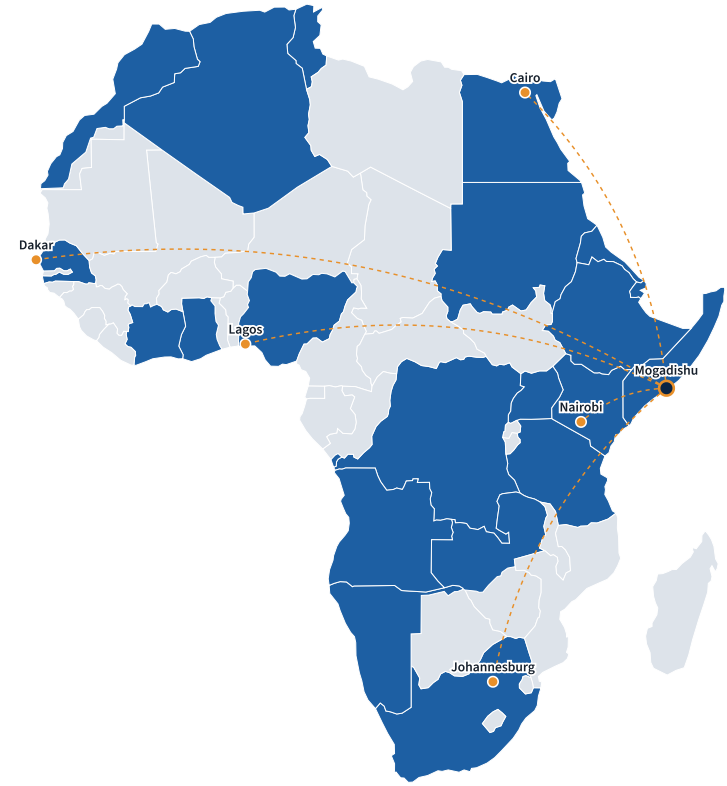
Included with every account, accessible in the browser or through the API.

Module	What it does
Send & campaigns	Single messages, bulk uploads and campaign history with per-message status.
Delivery reports	Delivery rates, volumes and spend by destination, exportable for reconciliation.
API keys & sender IDs	Self-service API keys, sender-ID registration and team roles, with tenant isolation.
Rates & billing	Current rate card, prepaid wallet balance, full ledger and invoices.
Support	Support tickets raised and tracked in the same place.

OUR PRESENCE

Carrying traffic across Africa

40+	54	99.95%	24/7
Direct & bilateral interconnects	African markets reachable	Platform availability target	Network operations centre



Markets served Network hubs

Regional reach

East	Somalia, Kenya, Ethiopia, Tanzania
West	Nigeria, Ghana, Senegal, Côte d'Ivoire
North	Egypt, Morocco, Algeria, Tunisia
Central & South	DR Congo, South Africa, Angola, Zambia

Infrastructure

- SIP, SS7 and SMPP interconnects
- Submarine and terrestrial upstream capacity
- Session border control at the edge
- Redundant platforms in carrier-grade data centres
- Continuous route and quality monitoring

PARTNER PROGRAMME

Revenue-sharing models for SMS and voice

We grow with our partners. Instead of a fixed resale price, qualified partners can share the margin on the SMS and voice traffic they bring or carry, paid monthly against reconciled records.

Model	Who it is for	How revenue is shared
SMS revenue share	Resellers, aggregators, software vendors and agencies with enterprise A2P traffic.	Partner brings the traffic; we provide platform, routes and billing. Net margin per delivered message is split at an agreed percentage.
Voice revenue share	Carriers and VoIP providers sending international or wholesale voice.	Margin per terminated minute on agreed destinations is shared, settled from CDRs.
Operator termination share	Licensed mobile and fixed operators.	We deliver international traffic into the operator's network over a licensed interconnect and share termination revenue under a bilateral agreement.
Hosted gateway partners	Licensed operators and carriers who host their SBCs, media gateways and routes with us.	We host and monitor the equipment and its routes; revenue on traffic carried through it is shared as agreed.
White-label & referral	Partners who sell under their own brand or introduce customers.	White-label portal with partner pricing, or a recurring commission on referred accounts.

How a partnership works

01 Discuss
Markets, volumes and the model that fits.

02 Agree
KYC, licence check and a written agreement.

03 Connect
API, SMPP or SIP interconnect and test traffic.

04 Report
Monthly statement from CDRs and DLRs.

05 Settle
Payment in USD or EUR on agreed terms.

Percentages and terms are agreed per partner, based on destination, volume and contract length. All revenue-share traffic must be lawful, carried over licensed routes and covered by partner KYC.

WHY WORK WITH US

Quality you can measure, terms you can plan around

Licensed, accountable routing

Traffic moves over licensed interconnects and bilateral agreements, with partner KYC and continuous fraud monitoring.

Transparent quality reporting

ASR, ACD and delivery rates visible in the portal, so partners can reconcile against their own CDRs.

A NOC that answers

24/7 monitoring and support with fast escalation. Partners reach engineers, not a ticket queue.

Flexible commercials

Prepaid, postpaid, bilateral and revenue-share terms in USD or EUR, shaped around each partner's cash cycle.

Quality metrics we monitor

Metric	What it measures
ASR	Answer-seizure ratio: the share of call attempts that are answered.
ACD	Average call duration on each route.
PDD	Post-dial delay: time from dialling to ringing.
NER	Network efficiency ratio: calls completed without network failure.
DLR rate	Share of SMS messages confirmed delivered by the operator.

Compliance commitment

Gateway Africa carries traffic only over licensed interconnects and bilateral agreements, and hosts only equipment that customers are licensed to operate. We do not provide, and will not knowingly carry, interconnect-bypass (SIM-box) or grey-route traffic that breaches carrier agreements or local law.

GET IN TOUCH

Let’s work together

Send us your destinations and volumes for a rate deck and test route, or talk to our partnerships team about revenue sharing and interconnects.

Sales & rates	Partnerships & interconnects
sales@gatewayafrica.net	**partners@gatewayafrica.net**
Rate decks, new accounts, SMS platform access	Carriers, resellers, revenue-share partners
General enquiries & support	Phone & WhatsApp
info@gatewayafrica.net	**+252 772 699 254**
Account support and recharge requests	SMS line: +252 772 691 544
Website	SMS platform
gatewayafrica.net	**sms.gatewayafrica.net**
Services, platform, coverage and contact form	Customer portal and API

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